



capability paper

INTELLIGENCE OPERATIONS

The U.S. national security community is popularized in book and film for its intrigue, guile, and daring. The reality is that defense and intelligence agencies face constraints and challenges similar to main street. Leaders must develop and empower their teams. Customers each want a timely, quality product. Crisis can hit any moment. In a complex, digital age, the simple solution can still be lethally effective.

Superiority in intelligence is as critical as ever. Resurgent and expansionist adversaries are adopting new tactics and capabilities to blur the decision space while securing their status. Internally, U.S. intelligence organizations and military commands must refocus resources and drive initiatives to address the evolving threats. To succeed, the internal changes must outpace the rapidly shifting external environment.

“If the current structures inhibit our pursuit of lethality, I expect the service secretaries and agency heads to consolidate, eliminate or restructure to achieve the mission.”

– SECDEF James Mattis, January 2018

Outpost recommends a mix of industry best practices and military-grade contingency planning methods to accelerate the decision cycle for security leaders at all levels. Strategic advantage starts with enterprises that cultivate the workforce, organize for innovation, and rebalance lines of effort against priorities. The cleared, experienced team at Outpost is ready and equipped to join your next mission.

CASE STUDY*

Challenge: The Joint Chiefs of Staff directed a U.S. intelligence agency to develop the first plan of its kind in two decades. The Joint Staff also threw out the manual for how to write it.

Solution: The agency’s intelligence planning team (IPT) lacked doctrinal instructions. The planners did, however, have a clear mandate to proceed and a defined problem to plan against. The IPT drew upon higher level strategy and synchronized with other agencies to instill new operating processes and assumptions into the functional support plan. The IPT succeeded by studying and addressing the external global drivers and internal agency changes that make Joint intelligence planning as complex as ever.

Result: Close coordination across the agency enabled the IPT to develop and deliver a plan to the agency director on schedule – even as joint planning doctrine continued to evolve.

*The agency in this case study is not a client of Outpost LLC, which did not work on the project described above. However, an Outpost principal was part of the project team while employed at a different company. This case study contains no proprietary data or methods.

Outpost’s Capabilities:

- All-Source Intelligence Analysis
- Joint Intelligence Planning
- Exercise & Wargame Support
- Mission Management & Integration
- DoD/IC Policy Coordination
- Full Lifecycle Intelligence Activities
- Business Consulting in Cleared Spaces

Outpost offers an array of consulting solutions, tailored to your landscape. Reach your destination → **mapped by Outpost.™**

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